

Options	PROs	CONs	Cost
<b>Onsite Backup</b>	<ul style="list-style-type: none"> <li>▪ Data is backed up to prevent loss of daily work</li> </ul>	<ul style="list-style-type: none"> <li>▪ Manual process to change tapes/drives</li> <li>▪ Backups not useful if customer location is not accessible or damaged</li> <li>▪ Drives or tapes and software must be purchased and maintained</li> <li>▪ Data only backed up once per day</li> <li>▪ Costly business losses in the event of customer server failure or inaccessibility to customer location due to disaster</li> <li>▪ Client servers need to be maintained</li> </ul>	<ul style="list-style-type: none"> <li>▪ \$800 average hardware cost</li> <li>▪ \$750 backup software</li> <li>▪ \$350 software agents for Email and database servers</li> <li>▪ IT Support soft costs</li> <li>▪ Potential soft cost of loss of productivity and data</li> </ul>
<b>Offsite Backup to Intechrity Solutions</b>	<ul style="list-style-type: none"> <li>▪ Automated, monitored process</li> <li>▪ Backups available if customer location is not accessible or damaged</li> <li>▪ Data stored in secure data center</li> <li>▪ No expenses incurred for drives or software</li> <li>▪ Documents are available if customer location is not accessible</li> </ul>	<ul style="list-style-type: none"> <li>▪ Data only backed up once per day</li> <li>▪ Costly business losses in the event of customer server failure or inaccessibility to customer location due to disaster</li> <li>▪ Client servers need to be maintained</li> </ul>	<ul style="list-style-type: none"> <li>▪ \$75 per month for up to 10 gigabytes of data transfer</li> <li>▪ \$10 per month for each additional gigabyte</li> <li>▪ \$75 setup fee</li> <li>▪ Potential soft cost of loss of productivity and data</li> </ul>
<b>Offsite Continuous Data Replication</b>	<ul style="list-style-type: none"> <li>▪ All benefits of offsite backups</li> <li>▪ Backups are performed every 15 minutes which reduces potential loss of data from 1 day to 15 minutes</li> </ul>	<ul style="list-style-type: none"> <li>▪ Costly business losses in the event of customer server failure or inaccessibility to customer location due to disaster</li> <li>▪ Client servers need to be maintained</li> </ul>	<ul style="list-style-type: none"> <li>▪ \$175 per month for up to 10 gigabytes of data transfer</li> <li>▪ \$10 per month for each additional gigabyte</li> <li>▪ \$400 setup fee</li> <li>▪ Soft costs if servers crash</li> </ul>
<b>Duplicate Network with Continuous Data Replication</b>	<ul style="list-style-type: none"> <li>▪ All benefits of Offsite Continuous Data Replication</li> <li>▪ Databases, email, documents and applications available immediately through remote connection saving costly business losses in the event of customer server failure or inaccessibility to customer location due to disaster</li> </ul>	<ul style="list-style-type: none"> <li>▪ Client servers need to be maintained</li> </ul>	<ul style="list-style-type: none"> <li>▪ \$175 per month for up to 10 gigabytes of data transfer</li> <li>▪ \$10 per month for each additional gigabyte</li> <li>▪ \$300 per month per server to maintain duplicate at data center</li> </ul>
<b>Hosted Network</b>	<ul style="list-style-type: none"> <li>▪ Applications and data are available from anywhere</li> <li>▪ No expense for server hardware or software installations or upgrades allowing a predictable monthly IT budget</li> <li>▪ No IT expenses for costly hardware or software failures</li> <li>▪ Servers, databases, email, documents and applications are maintained in a secure datacenter</li> <li>▪ Customer network is maintained on a high availability system comprised of state of the art equipment and software</li> <li>▪ Microsoft Software is always the latest version</li> <li>▪ No costly downtime in the event of a disaster</li> </ul>	<ul style="list-style-type: none"> <li>▪ Requires dual internet connection to prevent loss of connectivity</li> </ul>	<ul style="list-style-type: none"> <li>▪ \$95 per user per month - which includes MS Office Professional, Exchange email account, Windows Mobile access, Remote Desktop access from anywhere, data storage, continuous backup, server and network maintenance, software upgrades and patching, network monitoring and security, anti-virus and anti-spam</li> </ul>